Manheim Community Pool Summary: 2015, 2016, 2017 (as of 11/20/17)

Memberships

2015 215 (701 members) \$45,755

2016 229 (796 members) \$50,137 (48% Manheim resident, 31% Penn/19% Rapho resident, 2% other)

2017 **214 (782 members)** \$52,497 (49% Manheim resident, 28% Penn/17% Rapho resident, 6% other)

{8% of Borough residents are pool members – consistent with 2016 }

Daily Non-Member Guests

2015 \$44,707

2016 \$45,814 (visits: Manheim-1,974, 28% / Penn-1,286, 18% / Rapho-872, 12% / Other-2,894, 42%)

2017 \$41,701 (visits: Manheim-2,216, 30% / Penn-1,365, 19% / Rapho-852, 12% / Other-2,942, 40%)

Swim Lessons, Rentals

2015 \$1,900, \$790

2016 \$2,094, \$879

2017 **\$1,820, \$650**

Expenses

2015 ~\$175,000 (2015 total, not including PW staff hours which were not tracked)

2016 ~\$185,000 YTD (2016 total **~\$201,000**)

2017 ~\$220,000 YTD -- **~\$225,000** projection through the end of 2017 based on 2016 figures

Revenue

2015 \$101,400

2016 \$108,000

2017 \$110,500

Deficit

2015 \$74,600 2015 total (assuming similar PW staff hours as 2016, deficit would be ~ \$95,000)

2016 \$93,000 2016 total

2017 \$109,500 YTD, \$114,500 2017 projected

Repair costs (does not include upgrades) based on Sep 2017 March Report: \$361,200 - \$581,400.

<u>Projected 5 year deficit</u> assuming all necessary Sep 2017 March Report repairs are completed within 5 year period with annual operating deficits as shown:

\$861,200 - \$1,081,400 (Assumes Annual Operating Deficit of \$100,000 ...ex. memberships and guest visits remain steady)

\$736,200 - \$956,400 (Assumes Annual Operating Deficit of \$75,000 ...ex. ~25% increase in memberships and guest visits)

\$611,200 - \$831,400 (Assumes Annual Operating Deficit of \$50,000 ...ex. ~50% increase in memberships and guest visits)